

THE GRAPEVINE

OFFICIAL NEWSLETTER OF THE FRESNO ASSOCIATION OF REALTORS®

Goodbye GRAPEVINE, Hello KeyNotes!

We are excited to announce that beginning in March, we will be launching a new association newsletter titled KeyNotes. Delivered at the beginning of each month, KeyNotes will compile relevant resources and articles of interest, as well as upcoming events and important information for our members. The new monthly KeyNotes will replace the weekly "Grapevine" you are used to receiving on Fridays, and will aim to better engage our members and keep you informed of all the events and happenings for fellow REALTORS® while also saving you time. We will send additional communication throughout the month on an as-needed basis, and we look forward to this transition in a few weeks!

LOCAL CANDIDATE RECOMMENDATION NOMINATION

There are two, 3 year terms, open in March for the LCRC Committee. Eligible FAR REALTOR® Members must be "members in good standing" and have made the minimum \$49 RAF 2019 Contribution. If you meet the requirements and would like to be nominated, please contact Gerard Lozano by February 28, 2019.

If there are more nominees than open terms, an election will be held. Those REALTOR® Members who are "members in good standing" and have made the minimum \$49 2019 Contribution will be eligible to Vote.

This event has been postponed until April due to
a scheduling conflict with a presenter.

The new date is TBD



THE CALIFORNIA SERIES:
Tackling Homeownership Issues in
California's Central Valley

Save the Date

F.A.R. FEST IS BACK!
APRIL 12, 2019

5:30- 10:30PM - The Park at Park Place on Palm and Nees

Last year was a blast!

Let's build on the past, and knock it out of the park again!

F.A.R. Fest is the Premier REALTOR® Event for Fun and Games

Bring Lawn Chairs, Blankets, and enjoy an evening in the park

Activities include:

The Valley Cats Band

Caricature Artist

Photo Booth

Valley Food Trucks

Stocked Bars

Cornhole

Tuesday, February 26TH
from 10:30 AM - 1:00 PM

Call F.A.R. to reserve your spot 559-490-6400
\$10 DEPOSIT REQUIRED (only charged if no-show)

/COMMUNITY REAL ESTATE COUNCIL SCHEDULE OF EVENTS

/FEB/MAR 2019

FAR EVENTS

MLS HOME TOUR **TUES 12**
MLS HOME TOUR **TUES 19**
MLS HOME TOUR **TUES 26**
BRADFORD TAX
STRATEGIES

EVOLVE **MARCH
TUES 12**

FOR INFORMATION CONTACT:
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BROWNREALTYTEAM@GMAIL.COM
JOSE JACK" MEJIA : 559-287-8155
JOSEJACKMEJIA@GMAIL.COM

NAHREP

MEMBERSHIP **FRI 22**
DRIVE @ CLASSIC
BILLIARDS

FRESNO BEE KIDS **MARCH
TUES 5**
DAY

FOR INFORMATION CONTACT:
LEO NOLASCO : 559-250-9167
LEO@REALTYCONCEPTS.COM

WCR

GOVERNING BOARD **MARCH
FRI 1**
MEETING

WCR NEW MEMBER **MARCH
TUES 12**
ORIENTATION

FOR INFORMATION CONTACT:
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JULIEFULCHER.REALTOR@GMAIL.COM

Veterans Housing Opportunity Program

Program snapshot: The Veterans Housing Opportunity Program will assist Veteran Buyers to be more competitive when purchasing a home. Qualifying Sellers who enroll in the program with their REALTOR® at the time of listing may receive \$2,000 to their escrow account at close of escrow. The program will assist the first 25 successful closings enrolled.

The Veterans Housing Opportunity program has begun.

This program is being funded by the California Association of REALTORS®, Housing Affordability Fund (HAF). The Fresno Association of REALTORS® and Affiliates Foundation made a presentation to the HAF Committee and was awarded \$50,000 for this program to increase Homeownership for Veterans.

If you have further questions, feel free to reach out to:

Ken Neufeld 270-4056

Sandy Darling 650-6050

Don Scordino 213-0222

Or FAR Staff: Gerard Lozano, Jill Bivona or Mary Van Ness at 490-6400

TurboTax®



NAR offers benefits to help realtors with their taxes.
[Click here for more details](#)

QuickBooks Self-Employed

TurboTax

Who: TurboTax, the #1 best-selling tax software*, is available from Intuit, the leader in financial management software.



Limited time special offer!

What: NAR members get exclusive discounts on TurboTax federal products. TurboTax is up to date on the latest tax laws and guarantees 100% accurate calculations and your maximum refund.

The following TurboTax discounts are available to NAR members and their families:

- Save \$10 on TurboTax Deluxe or Deluxe Live: Maximize tax deductions and credits
- Save \$15 on TurboTax Premier or Premier Live: Best for those with investments and rental property.
- Save \$20 on TurboTax Self-Employed or Self-Employed Live: Uncover industry-specific deductions, including those unique to real estate professionals. And with Self-Employed Live, you get live CPA or EA guidance onscreen from tax experts in your industry, on demand and year-round.

CALENDAR

Upcoming Training and Events

Held at FAR

Held at Yosemite Gateway
Branch Office

MON

February 25

11:00am - CRS Data Training

NO HUD THIS MONTH

TUES

February 26

9:00am - Tuesday Home Tour

Speaker: Tech Tuesday

10:30am - Bradford Tax Strategies

TUES

March 5

9:00am - Tuesday Home Tour

Speaker: CAR Director Report

10:30pm - MLS Rapattoni Training

1:30 pm - Promoting your Personal
Brand and Engaging Clients in Matrix

WED

February 27

10:30am - Clerical Training/
Renewal

THURS

February 28

8:30am - Home Tour @ YGB

Speaker: Protected Class: Shelly & Brian

10:30 - RPR Training: Creating CMA's

THURS

March 7

8:30am - Home Tour @ YGB

Speaker: Chicago Title: Mobile Sales

9:00am - CRMLS Training

FRI

March 1

8:30am - Investors / Exchangors

FRI

March 8

8:30am - Investors / Exchangors



LIST IT - FRESNO REAL ESTATE PHOTOGRAPHY & MARKETING SERVICES
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Mid Valley Financial is the Central Valley's premier residential and commercial mortgage lender. We pride ourselves on offering some of the lowest rates and making the loan process fast, simple and straight forward for borrowers seeking an inexpensive mortgage in California. Whether you are a first time buyer, purchasing your dream property, refinancing an outstanding loan, or consolidating debt, our highly experienced loan officers can help you take the first step toward a financial solution. As California's leading mortgage company we alleviate the typically drawn-out loan process by preapproving borrowers within one hour! Our goal at Mid Valley Financial is not only to provide our clients with the best loan options and lowest mortgage rates, but also to create meaningful relationships our clients will trust for many years to come.



We're Taking The Lead

As California's leading mortgage lender, we make the loan process fast and simple!



Local

With roots in the Central Valley, we pride ourselves in establishing partnerships with local, trustworthy builders and real estate companies.



Convenience

We use the latest technology to ease the loan procedure to create a smooth process for all our clients.



No Waiting Around

We preapprove borrowers within one hour!



Experience

Mid Valley Financial has been proudly financing dreams in the Central Valley since 1985.



Who We Are

Our goal is to provide excellent service through lasting relationships with all of our clients.

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7644 North Palm Avenue Fresno, CA 93711 | 559.549.5617 | info@mvloans.com

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♥ **NEW HOME DISCOUNT (HOMES 8 YEARS OLD OR NEWER)**

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CPA'S AND MANY MORE**

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New Year, New Mortgage Partner!

Let us help you make 2019
your best year!



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Happy New Year!

From all of us at Guild Mortgage

7108 N. Fresno St., Suite 190 | Fresno, CA 93720

Guild Mortgage Company is an Equal Housing Lender; NMLS #3274. Fresno Branch NMLS #1312447. I am authorized to conduct business in the state of California. Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act. Guild Mortgage offices are not available on the weekends to conduct any substantial business. (GM-19-001) This is a paid advertisement, and is not sponsored or endorsed by, nor affiliated with, The Fresno Association of REALTORS®.



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to
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Ask for Tom 875-6699

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WE'VE JOINED

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www.expressinsurance.com



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