



APRIL 2020

We're in this together.

Dear Members,

Thank you for your patience with our FAR team during this unprecedented time of sheltering in place. Our entire staff is now working remotely, and it may take a little longer to answer your questions and provide our services, but I can assure you we will get it done.

Please take a look below for a few reminders and deadline extensions for the month ahead, and please note that all in-person classes and events have been postponed through April. We are working on postponement dates for classes and seminars, and are also looking into utilizing digital resources such as Zoom for additional training courses in April.

As you know, legal requirements and mandates at all levels of government - local, state, and federal - are rapidly evolving due to COVID-19, and we will do our best to keep you updated and informed as information becomes available. We urge you to check the [C.A.R. Coronavirus Updates](#) website for tools, forms, webinars, and resources to help REALTORS® navigate these challenging times.

We look forward to seeing you again! We miss the daily interaction with our members and look forward to better days ahead.

Be well and take care of each other.

Gerard Lozano, Executive Vice President
The Fresno Association of REALTORS®



April 2020

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	<div> All in-person events in April are on hold. </div>					11
12						18
19						25
26	<div> Stay tuned tuned for virtual options! </div>					

Calendar Key

YGB = Yosemite Gateway
Branch, Oakhurst
I/E = Investors Exchangors
FORMS = Know Your Forms
CRMLS = CRMLS Training
NEW = New Member Orientation
HUD = HUD Training

ZIP = ZipForms & Digital Ink
AGENT = Agent Essentials &
Engaging Clients in Matrix
CLERK = Clerical Training
& Renewal
RADIO = Welcome Home Radio
on ESPN 940AM

MLS Trainings in Rapattoni:
CP&RP = Client Portal &
Reverse Prospecting
SEARCH: Searches in Rapattoni
Training
CRS = CRS Data Training
RPR = Creating CMAs in RPR

State & National Resources for COVID-19

N.A.R - REALTOR® RESILIENCY REPORT

This communication from NAR to all Members describes the many ways NAR is working to guide and support REALTORS® and the real estate industry during the coronavirus (COVID-19) pandemic. On [NAR's website](#) you'll find up-to-date, information on how to ensure your health and safety, the virus' impact on the economy and your business, its impact on NAR

April 2, 2020

REALTOR® RESILIENCY REPORT

This communication from NAR to all Members describes the many ways NAR is working to guide and support REALTORS® and the real estate industry during the coronavirus (COVID-19) pandemic. Every week, you'll find up-to-date, relevant information on how to ensure your health and safety, the virus' impact on the economy and your business, its impact on NAR activities, and what NAR is doing to help.

Executive Summary

- As circumstances concerning the coronavirus (COVID-19) continue to evolve, the NAR Leadership Team wants to assure members, staff, and partner organizations that your safety and well-being remain our top priority.
- In keeping with our Core Value of "Members First," NAR continues to closely monitor the situation, and has released "Coronavirus: A Guide for REALTORS®" to provide guidance at [NAR DealerCoronavirus](#). This site is regularly updated.
- NAR is offering Members TeleHealth™ to REALTORS® at no cost in response to the COVID-19 pandemic. All members who sign up will have access to professional medical advice for themselves and their families from the safety and comfort of home. Members must enroll by April 15. ([Link](#))
- NAR is advising members on best practices to help ensure their health and safety. We encourage following CDC recommendations on cleanliness and hygiene, as well as social distancing and avoiding social gatherings in large groups.
- NAR secured major provisions for REALTORS® when Congress passed and President Trump signed a \$2-trillion coronavirus (COVID-19) economic relief package. The legislation includes nearly \$350 billion for the SBA loan program, and NAR worked with policymakers to ensure independent contractors and those on a commission-based income will be eligible.
- Pending home sales rose 2.4% in February, climbing for the second consecutive month. Each of the four major regions saw an increase in month-over-month contract activity, as well as growth in year-over-year pending home sales transactions compared to one year ago. The figures reflect activities before the quarantine and economic shutdown from COVID-19.

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activities, and what NAR is doing to help.

DOWNLOAD REPORT



**CALIFORNIA
ASSOCIATION
OF REALTORS®**

**C.A.R. COVID
UPDATES**



**N.A.R. COVID
UPDATES**

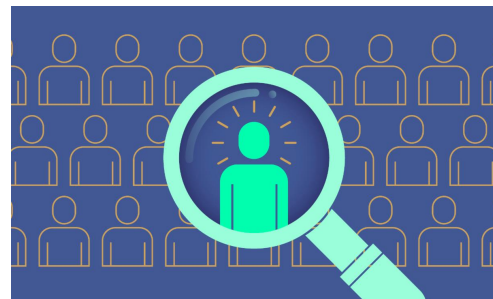
Reminders for the month ahead:

Read below for more information on items coming up in April.

LCRC Deadline Extended

Local Candidate Recommendation Committee

Ballots were mailed on Wednesday, March 18, 2020, to 2020 \$49 and above RAF Contributors. This was one day before our daily work lives changed. We realize offices were closed, mail was delayed and other scenarios transpired. The deadline to return allots is extended (Date TBD - possibly mid-May) but we will certainly allow sufficient time to return and mail



ballots in the postage-paid envelopes.

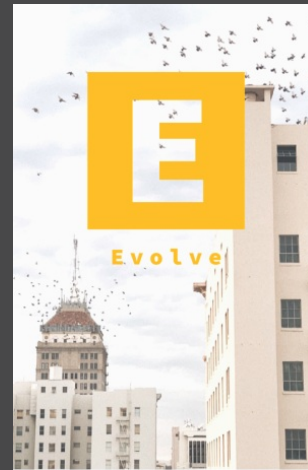


XpressKEY Bill DEADLINE EXTENDED TO MAY 18TH

Your annual XpressKEY Access & all co-ops bill has been mailed and is due by April 15th, however, the deadline has been extended an extra month based on the current circumstances. The new XpressKEY bill deadline is now Monday, May 18th.

EVOLVE EXPO: POSTPONED

Due to our current situation, FAR's Second annual Evolve Expo will be postponed until further notice. As news comes in we are looking at options to hold this amazingly educational event for you all. Stay tuned for more information.



F.A.R. Board of Directors Applications due April 24th, 2020

There are three (3) vacancies for a three-year term, beginning in 2021 through 2023. If you have questions, please contact any of the Nominating Committee members below, or Gerard Lozano at (559) 490-6400.

The 2020 FAR Nominating Committee members are: J.P. Shamshoian (Past President), Sandy Darling, Patrick Prince, Brandon Uribe, and Kristy Henry.



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6 Who We Are
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Office Hours: Mon/Tues/Thu/Fri: 8:00am - 5:00pm | Wed: 9:00am - 5:00pm | Sat/Sun: Closed

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