

JULY 2020

Dear Members,

We first want to wish America a great big Happy Birthday! Although this 4th of July may be from a distance, we hope you are still able to celebrate in unique ways with your family and friends. See below for some fun and educational opportunities we have planned for the month ahead, and we encourage you to mark your calendars and participate! Our programs may look different as we "Zoom" activities to the membership online, but it has been a joy for us to see your faces even over the computer waves.




We wish you all a safe and productive July!

The Fresno Association of REALTORS®



July 2020

All classes/events are held virtually using ZOOM.

SUN	MON	TUE	WED	THU	FRI	SAT
			1		2	
5	6	9:00 am Home Tour on Zoom	8	1:00 pm MLS Expert on Zoom	10	9-10 am RADIO
12	13	9:00am MLS 10:15am KYF	9:00 am Affiliate RE-Group on Zoom	1:00 pm MLS Expert on Zoom	17	9-10 am RADIO
19	20	9:00am MLS 1:00pm RPA	22	1:00 pm MLS Expert on Zoom	24	9-10 am RADIO
26	27	9:00 am Home Tour on Zoom	29	1:00 pm MLS Expert on Zoom	31	9-10 am RADIO

2021 Leadership: Welcome!

We would like to recognize FAR's 2021 Leadership. Thank you for your support of the Association and we wish you all a successful year.

2021 FAR Board of Directors:

Annie Foreman, President
 Steve Flach, President Elect
 Sandy Darling, Treasurer
 Don Scordino, Past President
 Julie Caglia
 Gary Carter
 Brian Domingos
 Lynn Heintz
 Joan Jolly
 Patrick Prince
 Brandon Gonzales, MLS Chairman

2021 MLS Committee:

Brandon Gonzales, MLS Chairman
 Gretchen Sullivan, MLS Chair Elect
 Colleen Wiginton, Past Chair
 Shelly Atkins
 Javier Cavazos
 Kyle Chaney
 Amber Keene
 Dave Kidder
 Kam Singh
 Nikki Thomas
 George Mees
 Vivian McCutchen
 Fae Kokke

2021 Committee Chairs:

Ken Neufeld, Professional Standards

Barbara Strachan & Kristy Henry, Grievance
Julie Caglia & Anthony Gamber New Member Orientation
Brandon Uribe, Education
Carmen Jimenez Phillips & Tom Hyatt, Investors/Exchangors
Selected by LCRC Committee
Dave Kidder & Natalie Garrick, MLS Home Tour
Adriana Prado, YPN
Steve Flach, Strategic Planning
Leanne Shaw, FAR Branch Chair
Steve Flach & Don Scordino, Leadership Academy

Local Stats Report

Want a quick summary of the most recent market statistics from Fresno & Clovis? [Click here](#) to download the complete, most recent Market Summary Report from June 2020.



Reminders for the month ahead:

MLS Virtual Home Tour Tuesdays at 9:00am

This coming Tuesday, July 7th at 9:00am is our next Virtual Home Tour! [Click here to register in advance](#), and upload your caravan listing by 5pm on Monday in order to be included. These are fun ZOOM sessions with MLS updates, a listing caravan, and FAR updates. Please turn on your video function to participate - we want to see your faces!



Fresno MLS EXPERT SERIES Thursdays at 1:00pm

These weekly education courses will feature virtual tutorials, tips, and tricks for our members to get the most out of our robust MLS system. These courses take place on Zoom on Thursdays at 1pm - [click here to register](#) for next week's MLS Expert class on July 9th!



One Minute University Watch our Educational Videos each Tuesday

Each Tuesday, check your inbox for a new "One Minute University" (OMU) video - a series developed by the F.A.R. Education Committee to share some quick tips on best practices for conducting business. These videos are meant

to be a fun refresher on industry related issues, including showings, lockboxes, changes in the industry, timelines, etc.

One Minute



KNOW YOUR FORMS MONTHLY SERIES

Tuesday, July 14th

10:15 AM to 11:30 AM via Zoom

**C.A.R. FORM PEAD
CORONA VIRUS PROPERTY ENTRY
ADVISORY AND DECLARATION**

REGISTER FOR 'KNOW YOUR FORMS' ON JULY 14

Affiliate RE-Group (Zoom) Wednesday, July 15th at 9:00am

Mark your calendars for Wednesday, July 15th at 9:00am and register for our next Affiliate RE-Group Meeting (on Zoom). Bring your ideas and help us plan out the rest of 2020. We look forward to coming up with creative opportunities for our Affiliates and REALTORS®!

Affiliate RE-Group Monthly Meet Up



REGISTER FOR 'AFFILIATE RE-GROUP' ON JULY 15



CALIFORNIA
ASSOCIATION
OF REALTORS

CALIFORNIA RESIDENTIAL PURCHASE AGREEMENT AND JOINT ESCROW INSTRUCTIONS

(C.A.R. Form RPA-CA, Revised 12/18)

The RPA

Date Prepared: _____

1. OFFER:

A. THIS IS AN OFFER FROM _____ ("Buyer").

B. THE REAL PROPERTY to be acquired is _____, situated in _____ ("Property").

_____ (County), California _____ (Zip Code) Assessor's Parcel No. _____

_____ ("Seller") is offering the above described property for sale to the Buyer. The Buyer's offer is subject to the terms and conditions of the attached Residential Purchase Agreement and Joint Escrow Instructions. The Buyer's offer is not binding until the Seller's acceptance of the Buyer's offer. The Seller's acceptance of the Buyer's offer is binding on the Seller. The Buyer's offer is not binding until the Seller's acceptance of the Buyer's offer. The Seller's acceptance of the Buyer's offer is binding on the Seller.

2. A. DISCLOSURE: The Parties each acknowledge receipt of a ☒ Disclosure Regarding Real Estate Agency Relationships ("C.A.R. Form D") and the Seller's Brokerage Firm has confirmed for this transaction: _____

July 21, from 1-4PM

More Information
License Number _____

Free Virtual Training with Instructor: Joel Carlson
Master Instructor and author for C.A.R. and Designated
Instructor of the National Association of REALTORS®



We have PPE!

Masks, Gloves, Booties, Sanitizer

Are you need in need of Personal Protective Equipment (PPE)? We sell masks, gloves, booties, and hand sanitizer here at the FAR office for your home showing needs.

State & National Resources for COVID-19



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**C.A.R. COVID
UPDATES**



**N.A.R. COVID
UPDATES**

BE ON THE RADIO!

Saturdays 9-10am on ESPN 940AM

Did you know, as a member of the Fresno Association of REALTORS® you have the opportunity to be a guest on Welcome Home Radio? Every Saturday from 9-10am on ESPN 940am, host Don Scordino - FAR's 2020 President - discusses issues and insights pertaining to our industry. From market trends to real estate specialties, we invite you to bring your expertise to share with the public. [Click here to sign-up!](#)



Missed a ZOOM Meeting?

Did you miss an MLS Home Tour meeting or an MLS



Expert Series Class? No problem, simply visit our website or click the button below and to access and archive of recordings of all previously held FAR Zooms.

F.A.R. ZOOM ARCHIVE

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Office Hours: Mon/Tues/Thu/Fri: 8:00am - 5:00pm | Wed: 9:00am - 5:00pm | Sat/Sun: Closed

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